President & Chief Executive Officer
United Way of Racine County | Racine, Wisconsin

Lead with purpose. Build partnerships. Create lasting community impact.

United Way of Racine County is seeking an experienced, visionary, and relationship-driven President & Chief Executive Officer to lead the organization into its next chapter.

This is an exciting opportunity for a collaborative, forward-thinking executive who is passionate about strengthening communities, building meaningful partnerships, and mobilizing resources to address the needs of individuals and families throughout Racine County.

Reporting directly to a dedicated volunteer Board of Directors, the President & CEO will serve as the organization's chief executive and most visible ambassador. This individual will shape strategic direction, strengthen financial sustainability, advance community impact, and build trusted relationships with business and civic leaders, donors, nonprofit partners, and community stakeholders.

This highly visible, community-facing position is based in the City of Racine, with significant time spent throughout the community engaging with partners, schools, businesses, donors, and volunteers. The CEO will collaboratively lead a team of four direct reports and represent United Way of Racine County within the broader United Way network.

Key Responsibilities

- **Strategic Leadership & Community Impact:** Engage with the Board to establish organizational direction, lead strategic planning, advance community impact priorities, and identify innovative solutions to evolving community needs
- **Fundraising & Resource Development:** Personally cultivate executive-level relationships, strengthen corporate and individual investment, pursue new revenue opportunities, and champion a culture of philanthropy
- **Board & Organizational Leadership:** Serve as a strategic advisor to the volunteer Board, lead and develop a high-performing team, and ensure organizational effectiveness, accountability, and fiscal responsibility
- **Community & External Relations:** Serve as United Way's primary ambassador, building relationships across business, government, nonprofit, education, and philanthropic sectors while maintaining a visible presence throughout Racine County

Qualifications & Experience

The successful candidate will bring strategic vision, executive presence, strong business acumen, and a genuine commitment to community success.

- Bachelor's degree required; Master’s degree preferred

- Minimum of seven years of relevant leadership experience in nonprofit, corporate, public, or related sectors
- Proven experience in community engagement, fundraising, organizational leadership, or stakeholder relations preferred
- Demonstrated success in executive leadership, strategic planning, fundraising, resource development, and financial oversight
- Experience working with volunteer boards and diverse community stakeholders
- Strong relationship-building, communication, and team leadership skills
- Ability to engage and influence executive-level business and community leaders
- Knowledge of Racine County and established community relationships strongly preferred
- Flexibility to work occasional evenings and weekends and travel as needed

Compensation & Benefits
United Way of Racine County offers an attractive salary and comprehensive benefits package, including health and dental insurance, paid time off, life insurance, and retirement benefits.

Lead the Next Chapter of Community Impact
At United Way of Racine County, we believe lasting community change happens when people come together around a shared purpose. Through collaboration, strategic investment, and the power of community partnerships, we work to create a place where individuals and families can thrive.

The next President & CEO will have the opportunity to build on this foundation, inspire new investment, strengthen community relationships, and help shape a stronger future for Racine County.

If you are a strategic, collaborative leader who believes in the power of bringing people together to create meaningful change, we invite you to explore this opportunity.

How to Apply:
Individuals interested in this opportunity are invited to submit a current resume by **December 5, 2026.**

To apply directly, please click the link below:
https://mra.applytojob.com/apply/OJ7lNSh2w3/President-Chief-Executive-Officer

United Way of Racine County is an Equal Opportunity Employer. Reasonable accommodation may be made to enable individuals with disabilities to perform the essential functions of the position.